

GLORIA TSAI 蔡華君



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EDUCATION

Columbia University, New York, NY, U.S.A
B.A. in Economics

December 2009

PROFESSIONAL EXPERIENCE

PRIVATE ENGLISH TUTOR & HOST

Feb'16 - Current

UG INVESTMENT ADVISERS LTD. & EATGO, Taipei, Taiwan
Investor Relations Manager

Jan'13 - Jan'16

- Worked as a Marketing Specialist for both UG Investment Advisers. UG Investment Advisers is a hedge fund that manages a USD 1.2 billion in assets under management.
- The sole Investor Relations Manager managing all of the English-speaking clients in Singapore and Hong Kong.
- In charge of the project of landing our fund onto the OSU product platform of Yuanta Securities in Taiwan.

FUBON SECURITIES, Taipei, Taiwan
Sales Trader

Apr'11 - Dec'12

- In charge of foreign institutional investors in Hong Kong to introduce Fubon Securities and our trading team.
- Daily communication with clients on Taiwan's stock market movements and news.
- Executed trade orders of up to NTD 100 million per order.
- Updated clients about daily pre-market and post-market news.
- Acted as translator for clients during conference calls and company visits.

LANGUAGES

Languages: Fluent Mandarin, Fluent English, Basic Spanish

CERTIFICATIONS

Securities Specialists (Taiwan)
IELTS Teacher Certification
TOEFL CBT 270

ENGLISH HOST/COMMENTOR EXPERIENCES

- **2017 COMPUTER GAME EXPO** at Taipei World Trade Center (Host for DXRacer)
- **2017 SECURITY EXPO** at Nangang Exhibition Center (Private translator)
- **COLUMBIA UNIVERSITY ANNUAL BANQUET HOST:** Host of Ivy League Columbia University's 2015 & 2017 annual alumni banquets in Taipei. Approximately 100 people each attended the banquets.
- **TRANSLATOR OF ANALYST MEETINGS:** English/Chinese translator on road trips and analyst meetings for Fubon Securities and foreign investors.
- **INVESTMENT CONFERENCE HOST:** Host of 2014 and 2015 at UG's annual investment conference, gave 20 minutes of investment-related presentation and host of remaining round-table discussion. The conference was for a room of 60 asset management and insurance companies from Hong Kong, Singapore, and Taiwan.
- **HONG KONG INVESTMENT DISCUSSION HOST:** hosted 10-people small group discussions at conferences in Hong Kong from 2013-2016. The discussions were arranged by Morgan Stanley, HSBC, and UBS.
- **HOTEL EVENT TRANSLATOR:** Acted as English translator at an indigenous dance and music performance at Buluowan Resort in Hualien in 2014. Approximately 50 people were in the audience.

