

GLORIA TSAI 蔡華君
E-mail: ht2193@gmail.com
Tel: 0978793297



EDUCATION

Columbia University, New York, NY, U.S.A
B.A. in Economics

December 2009

PROFESSIONAL EXPERIENCE

UG INVESTMENT ADVISERS LTD. & EATGO, Taipei, Taiwan

Jan'13 - Jan'16

Investor Relations Manager

- Worked as a Marketing Specialist for both UG Investment Advisers. UG Investment Advisers is a hedge fund that manages a USD 1.2 billion in assets under management.
- The sole Investor Relations Manager in charge of the company's insurance clients in Taiwan and institutional clients (Fund of Funds, Asian Family Offices) in Singapore and Hong Kong.
- Landed our fund onto the product platform of Yuanta Securities (Offshore Securities Unit) in Taiwan.

FUBON SECURITIES, Taipei, Taiwan

Apr'11 - Dec'12

Sales Trader

- In charge of foreign institutional investors in Hong Kong to introduce Fubon Securities and our trading team.
- Daily communication with clients on Taiwan's stock market movements and news.
- Executed trade orders of up to NTD 100 million per order.
- Updated clients about daily pre-market and post-market news.
- Acted as translator for clients during conference calls and company visits.

USIMISAKO, Beijing, PRC, and Rotterdam, Netherlands

Mar '10 - Jan'11

Co-founder

- Created a customized-suit company to solve the problem for college students in America who need their first business suit but cannot purchase one that fits their young figures and limited budget.
- Marketed the business through e-mail advertisement and on-campus promotions.
- Studied market trends and conducted various channel checks and market research.
- Utilized alteration service providers and interns from fashion schools as local partners.
- Understood entrepreneurship, consumer tastes, legalities, investment opportunities, and supplier market in China.

SKILLS

Languages: Fluent Mandarin, Fluent English, Basic Spanish

Computer: Proficient in Mac OS, Microsoft Office, Visual Studio C++, Adobe Photoshop, Webex

CERTIFICATIONS

Securities Specialists (證券商業務員)

TESOL Teacher Certification

TOEFL CBT 270

COMMUNITY INVOLVEMENT & INTERESTS

TRAVELER: Traveled and/or lived in 25 countries across Europe, North America, South America, and Asia.

ROCK CLIMBING: Weekly training for the past year.

ENGLISH TEACHER: Taught TOEFL at language schools in Beijing(EasyEnglish) and Taipei(DELL English)

FASHION MODEL: Appeared in several television shows and modeled for fashion catalogues.