

Beauty Teary



B

Beauty Teary



F

Beauty Teary



L

Beauty Teary



O

Beauty Teary



R





Customer Services

Destination Term

Large stylized letters 'L' and 'G' on a green background with floral patterns.

A long wall of green panels in a hallway. The panels are arranged in a row, separated by thin white vertical dividers. Each panel has a dark green horizontal header at the top. The rightmost panel has the text "Customer Services" in white. The second panel from the right has the text "Destination Term" in white. The panels feature large, white, stylized letters "L" and "G" and decorative floral patterns in white and green. The wall is set against a white background, and the ceiling has recessed lighting.

Beauty Team



Fashion Team



F



### TAIWAN NEWSLETTER

A red bulletin board displaying a 'TAIWAN NEWSLETTER'. The board is decorated with a large white tree graphic on the left. It contains several articles, photos, and a small globe icon in the top right corner.

### MONTHLY PROMOTION

每月優惠精選

DESTINATION LUXURY FASHION BEAUTY

A red bulletin board titled 'MONTHLY PROMOTION' with the Chinese subtitle '每月優惠精選'. It is divided into four columns labeled 'DESTINATION', 'LUXURY', 'FASHION', and 'BEAUTY'. Each column contains promotional text and images. A large white tree graphic is on the left side.

### TALENT MANAGEMENT

A large red bulletin board titled 'TALENT MANAGEMENT' with a white star in the top right corner. It features a large white tree graphic on the left and several documents, including a detailed flowchart or organizational chart, pinned to the board.









# UP UP & BEYOND

SELLING CULTURE

Platinum Awards

Total Luxury Care!

Up Up & Beyond Award

Over Sales Target

Prizes include:

- Cash Prizes
- Trophies
- Certificates

from our CEO and Group Presidents and more...



our mission our vision

PIPER  
REIDSIECK  
CHAMPAGNE  
BRUT

UP UP & BEYOND  
SELLING CULTURE  
Platinum Awards

# UP UP & BEYOND

...LING CULTURE

## Awards

...al Luxury Care!

...er Sales Target

Up Up & Beyond Award

... include:

...izes \* Trophies \* Certificates

... CEO and Group Presidents and more...



our mission our values







2006新創團隊

見識

經營管理





精神標圖

精神標圖

精神標圖

2005年

LEATHER

精神標圖

精神標圖

精神標圖

精神標圖

精神標圖

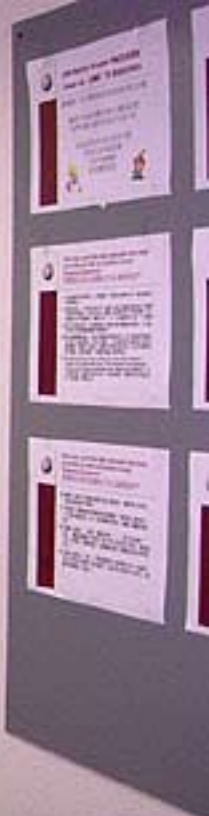
銷售達人  
SELLING STAR



不買 → 買

買 → 買更多

優質服務 → 顧客滿意



# 銷售達人 SELLING STAR



不買



買

買



買更多

優質服務



顧客滿意

# STAR CLUB

# 銷售之星俱樂部



業績目標  
BEST FLOW TARGET

TOP 10

Rank	Name	Value
1	[Portrait]	[Value]
2	[Portrait]	[Value]
3	[Portrait]	[Value]
4	[Portrait]	[Value]
5	[Portrait]	[Value]
6	[Portrait]	[Value]
7	[Portrait]	[Value]
8	[Portrait]	[Value]
9	[Portrait]	[Value]
10	[Portrait]	[Value]

最高銷量  
BEST SALES TARGET

TOP 10

Rank	Name	Value
1	[Portrait]	[Value]
2	[Portrait]	[Value]
3	[Portrait]	[Value]
4	[Portrait]	[Value]
5	[Portrait]	[Value]
6	[Portrait]	[Value]
7	[Portrait]	[Value]
8	[Portrait]	[Value]
9	[Portrait]	[Value]
10	[Portrait]	[Value]



look, excite, educate & involve  
lead, seek information, & build  
see, educate & involve



# STAR CLUB

# 銷售之星俱樂部



## 超越目標 HIGHEST % OVER TARGET

### TOP 10

Rank	Name	% Over Target
1	陳美蘭	115%
2	李麗珊	110%
3	李麗珊	108%
4	李麗珊	105%
5	李麗珊	102%
6	李麗珊	100%
7	李麗珊	98%
8	李麗珊	95%
9	李麗珊	92%
10	李麗珊	90%

## 最高銷售 HIGHEST SALES & PROGRESS

### TOP 10

Rank	Name	Sales & Progress
1	陳美蘭	115%
2	李麗珊	110%
3	李麗珊	108%
4	李麗珊	105%
5	李麗珊	102%
6	李麗珊	100%
7	李麗珊	98%
8	李麗珊	95%
9	李麗珊	92%
10	李麗珊	90%



**UUBA**  
UP UP & BEYOND AWARD



look, leave, excite, educate & involve  
seek information, engage & build  
engage & build





Tatsujin★  
銷售服務達人 of the  
Month



# 銷售業績 **青** **紅** **燈**

銷售月份：Mar. 2008

銷售期間：Mar. 1~5

Total Store

達成率：101%

Dec:  
Nov:  
Oct:  
Sep:  
Aug:  
Jul:  
May:  
Apr:  
Mar:  
Feb:  
Jan:  
YTD:



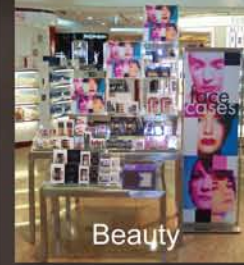
達成率：110.7%



達成率：110.7%



達成率：110.7%



達成率：110.7%



達成率：110.7%



達成率：110.7%



直上青雲  
(超越目標100%)



黃色危機  
(達成率90%~99.9%)



紅色警戒  
(達成率低於90%)

達成率  
||  
銷售業績 VS 同期目標



# 銷售業績龍虎榜

