

Dear Mr. Merton

You were recommended to us by your trade association and I am writing on behalf of our principals in Canada, who are interested in importing chinaware from England.

Could you send us your latest catalogue and price list, quoting your most competitive prices?

Our principals are a large chain store in North America and will probably substantial orders if the quality and prices of your products are suitable.

Many thanks.

Linda Lowe

親愛的 Merton 先生

貴公司被工會推薦給我方，我代表我們從英國進口瓷器的加拿大最大客戶發言。請寄給我方最新的型錄和價單，並報櫃公司認為在市場上最有競爭力的價格。我們的最大客戶有一家大型連鎖店在北美，極有可能下大量的訂單，如果貴公司產品的品質或價格都符合期待。

非常感謝

Linda Lowe